BOOKS MENTIONED OR RECOMMENDED BY LRH

Alice in Wonderland

Lewis Carroll

"The closest...the closest piece of work to a thetan is <u>Alice in Wonderland</u>. And the person who can appreciate <u>Alice in Wonderland</u> at least has some small goal as a theta clear. It's sort of a idiotic goal, but it...it's better than none. He can... he can play this game, only he doesn't have to eat the cake, you see? He can play this game of get terribly small and the tables terribly big, and he can mock up white rabbits and caterpillars and Mad Hatters and they'll mad hat, too. He can go through this game. But he's actually quite accustomed, if he's got that orientation. He'll find himself right in his element. That famous German mathematician was not doing anything, if not writing straight out of a .. the child's and some few adults' self-knowledge of what their real capabilities are." ("SOP: Spacation - Step 3, Flow Processing" 5212C16 PDC-50)

"In the field of fiction, Lewis Carroll, creator of the immortal <u>Alice in Wonderland</u>, shows in a humorous way how Alice is confronted with this difficulty." (Chapter 2, <u>Child Dianetics</u>)

American Practical Navigator

Nathanial Bowditch

"Bowditch is one of the prime examples of this, to get back on navigation again. I got a copy of the Navy Department's Hydrographic Office publication of Nathanial Bowditch's <u>American Practical Navigator</u>." ("Basic Reason - Part I Research and Discovery Series Vol. #6, page 421)

"Bowditch has undergone this process for so many years that from a little tiny textbook published at the end of the eighteenth century, in simple language so that even Bowditch's cook could navigate after a cruise to China, has become a textbook about three or four inches thick which is staggeringly full of sines, cosines, haversines, tables, traverse tables, equations and all kinds of mad things." ("Study and Education" 6608C18 The Study Tapes)

<u>Apatheia</u>

"There was once a whole political philosophy about apathy, Zeno's <u>Apatheia</u> which was embraced in the last death throes of the Roman Empire." ("Method Used by Subject to Handle Others" Science of Survival)

Zeno

The Arabian Nights

<u>The Arabian Nights</u> talks about magicians, who could change themselves at will to this or that." ("Clearing the Human Mind as an Electronic Computer" Research and Discovery Series Vol. #8, page 274)

"It is no wonder that we look into the middle of the Romantic period of Europe and find that the <u>Arabian Nights</u> had just been translated and discover that European literature did a complete revolution at that point." (<u>The Phoenix Lectures</u>, Chapter 1, "Scientology, Its General Background, Part I")

The Art of Bookmaking

Washington Irving

(And Essay found in The Sketch Book by Irving)

"But this man wrote about what he saw. He went down to Spain and he went up to Granada and he looked around in Granada and he thought, "oh boy, there are some

people around here who sure did an awful lot of building" and he listened to some of the old gypsies and things like that around here and compiled some of the legends about it, right straight out of the country. Those are the accepted legends of Spain today. They were written by an American, Washington Irving. Well today, he wrote an essay one time by the way that got me off on this subject more than anything else. He wrote this long essay about people making books out of books, from people who had made books of out of books. And it's a very, very curious little book of essays. It's very sarcastic, but it's a direct observation of existence." ("Non-Verbal Communication" 5411C08)

The Art of War

Sun Tzu

"In defending against hostile PR, once more it is the \underline{R} that counts. Sun Tzu in his book about warfare gives several types of agent. One of these is the "dead agent" because he tells lies to the enemy and when they find out they will kill him." (HCO PL 13 August 1970 II THE MISSING INGREDIENT PRS 2)

<u>Astronomy</u>

Arthur M. Harding

Quote from this book regarding the Hindu viewpoint of astronomy. ("Tomorrow's Miracles" Ron the Philosopher Mag, page 27)

The Beggar's Opera

John Gay

"There is an old song, 'There's a hill behind the hill behind the hill behind the hill behind the hill,' from The Beggar's Opera that very beautifully describes what happens, because there is a self-determinism behind the self-determinism behind the self-determinism, in terms of time, until you shoot a fellow right straight back to the photon converter." ("Effort Processing Summary" Research and Discovery Series Vol. #8, page 112)

A Bell for Adano

John Hersey

"Possibly the political stability of many European countries rests solely upon the initial work done by these combat civil government teams. Certainly whatever success we have had in Europe since the war rests entirely on the work of such men. In a chaos from the civil situation and their own government alike, they built back a countryside and let nations live. "A Bell for Adano", by John Hersey is a very, very mild account of one of the quietest civil affairs jobs of which I ever heard, for all that it is beautifully written and quite accurate." (The Civilian Defense Manual by L. Ron Hubbard, 30 Mar 1957, pages 42-44)

The Bible

"If we think of the number of Christian churches there are and we look at one book of the New Testament and realize that just one book was productive of Baptists, Methodists, Episcopalians, Catholics, we find that a tremendous number of practices, can debase upon one wisdom." (The Phoenix Lectures Chapter 1 "Scientology, Its General Background - Part 1")

"The Old Testament doesn't make nearly as good a statement of what the Christians think of as God as does the Veda." (<u>The Phoenix Lectures</u> Chapter 2 "Scientology, Its General Background - Part II")

Big League Sales Closing Techniques Les Dane

"Further data is that <u>Biq Leaque Sales</u> has not been pushed for a year. The Why of this scene is that Reges are not closing because they do not know or do not

use <u>Big League Sales</u>." ("Registration Program No. 2" LRH ED 236 INT 5 July 1974)

"Dig up the org copies (every org had copies in 72) of <u>Biq Leaque Sales</u> and <u>The Language of Salesmanship</u> and a standard (not dinky) dictionary, and have them meter checked or word cleared on the words they may have missed. They get credit for it on the Professional Registration Course. There are no drills or complications at this stage. Just read it." ("Registration Program No. 2" LRH ED 236 INT 5 July 1974)

"The persons who revised the above referenced HCO PL obviously did not understand the BLS caper." (HCO PL 28 December 1978 USE OF BIG LEAGUE SALES)

"Biq Leaque Sales Closing Techniques is a book by Les Dane, published by Parker Publishing Company, Inc., West Nyack, NY. This book is also available from Bridge Publications and New Era Publications. PRs should train up on Biq Leaque Sales Closing Techniques and use it." (HCO PL 18 September 1988 PR TEXTS)

The Book of Job

"The next written work which is supposed to be the <u>oldest</u> written work, according to various frames of mind, is a book called <u>The Book of Job</u>. It is Indian and quite ancient. It probably predates what is called early Egyptian. And we discover that this <u>Book of Job</u> contained in it simply the laborings and sufferings and necessity for patience of one man faced with a somewhat capricious god." (<u>The Phoenix Lectures</u> Chapter 1, "Scientology, Its General Background - Part 1")

Book of Knowledge

Children's Encyclopedia

"Locks from when he was a boy of twelve reading Altsheler's works -get all these off and then we get back earlier and we get the <u>Book of Knowledge</u> out." ("The Composite Auditor - Part II Research and Discovery Series Vol. #6, page 282)

Book of the Dead

Egyptian

"Thus it is no wonder that we discovered the various wisdoms of Egypt appearing as the earliest wisdoms of Greece. It is no wonder why we look into the Christian bibles and find ourselves reading the Egyptian Book of the Dead. It is no wonder that we look into the middle of the Romantic period of Europe and find that the Arabian Nights had just been translated and discover that European literature did a complete revolution at that point." (The Phoenix Lectures Chapter 1, "Scientology, Its General Background)

Book of the Winds

Ancient Chinese

"Confucius is reported by those who were around him - his disciples. And he took most of his material from, or gave credit to, some ancient Chinese works, and one of them, if I remember rightly, is the Book of the Winds. And these are very, very ancient and I have seen some fragmentary translations of them." (The Phoenix Lectures Chapter 2 "Scientology, Its General Background - Part II")

Brainwashing

Edward Hunter

"Now you've heard about brainwashing. I happened recently to have gotten hold of the totality of information contained in the book written by Pavlov for Stalin and which hither-to has never been outside the doors of the Kremlim. I have that book. I've tried to boil it down and write it simply because it is an interesting book. It tells the researches of one man. I can't write that bad.

I actually can't. You think I'm fooling? I can't write this book, I can't boil it down.....This book is mentioned, by the way, in a.. I think his name is Edward Hunter's book on <u>Brainwashing</u>, which is currently selling here in the United States." ("Effectiveness of Brainwashing" 5209C02 GC-12)

Brainwashing

Russian Textbook

A synthesis of the Russian Textbook on Psychopolitics. Originally published oir translated into German by Paul Fedkeller in Berlin in 1947 from the original Russian publication. This was titled, <u>Psychopolitiks</u>. Re-published by Scientology in 1955. (Operational Bulletin No. 8, 13 December 1955 by LRH)

The Case of Sergeant Grischa

Arnold Zweig

"I read something one time, I think it was <u>The Case of Sergeant Grischa</u>, a novel. Which started out with the interesting premise that when a government wrongs one individual it is then doomed to death. All it has to do is wrong one individual and it's had it. I don't know how much philosophy is in that novel to back it up but that thought struck me as peculiarly apt. To wrong one person is to wrong one too many. Right?" ("The Future of Scientology and the Western Civilization 5810C20)

Coastwise Navigation Wrinkles

"I was reading a book on ocean cruising the other night. It was very fine. It was not ocean cruising, but Coastwise Navigation
Wrinkles,.." ("Study and Education" 6608C18 The Study Tapes)

Coronet

Manuel Komroff

"...he's got too much freedom. One of the finest stories ever written on this subject, I don't think it is in book form anywhere, is by Manuel Komroff who was one of our neglected modern authors. He has a find book called, CORONET, and a lot of other work. But the man is waiting to be found some time in the next century. His popularity should be much greater than it is. Because he writes about life as it exists and as he sees it and he digs it up and looks it over. And his artificializing of it is very slight; his artistic handling of it is quite great." ("Application of Games to Processing" 5602C10 HPC-5)

Counter Insurgency Campaigning

Colonel Julian Paget

"An account of 4 campaigns fought against insurgents (and lost) by the British. Shows the inadequacy of counter-insurgency." (Flag Order 2191 A, 15 November 1969)

Crime and Punishment

Feodor Dostoevski

"They make everybody read <u>Crime and Punishment</u>. Dostoevski knew so much more about psychiatry and psychiatry that it's wonderful. <u>Crime and Punishment</u> is required reading in every medical school I have ever heard of." ("Force as Homo Sapiens and as Thetans - Responsibility" 5211C07 Secrets of the Mest Universe Tapes)

Critique of Pure Reason

Immanuel Kant

"And if you could see a preclear as somebody who had several thousand copies of Immanuel Kant's Critique of Pure Reason strapped intimately to every part of his

bank, you would have a very clear picture. It's a very weighty tome and there's nothing in it." ("Anatomy of Universes" 5405C06)

Cybernetics Norbert

You go around and try to tell a fellow (whose name I promised him faithfully I would never use) who wrote a book called <u>Cybernetics</u>, "Hey, Norbert, you can take those glasses off and get that crick out of your spine and take some of that weight down, because your knowledge of cybernetics happens to be quite accurate, and when joined up to actual investigation and so forth has panned out very well." (PRINCIPLE INCIDENTS OF THE THETA LINE, 5204C10)

The Decline and Fall of the Roman Empire Edward Gibbon

"My authority for this is Edward Gibbon. Edward Gibbon is a thorough Christian - thorough. Only I'm sure that the church and so forth is very happy that he has written with such long words so that so few people read him. Actually, he reads like a dime novel, and his blasts on this subject are - they really char the paper. (ORGANIZATION OF DATA, 5204C10)

"I don't know how many million words Edward Gibbon wrote in <u>The Decline and Fall of the Roman Empire</u>, but his private purpose in writing that book was to demonstrate the actual action of Christianity in the society." ("Elements of Auditing" 5404C21)

"Sometime, by the way, when you haven't anything else to do, read Gibbon's <u>Decline and Fall of the Roman Empire</u>. That's quite a thing. I undertook that some years ago because I was having trouble sleeping. But I decided I would read it from one end of that many-volumed volumes to the other. Read the whole thing." ("Organization and Ethics" 6505C18 PTS/SP Lectures)

The Dhammapada

Gautama Sakyamuni

(Translated from the Pali by P. Lal Farrar Straus Giroux)

"We find in Dharma-Pada: "All that we are is the result of what we have thought. It is founded upon our thoughts. It is made up of our thoughts." Interesting, isn't it? And: "By oneself evil is done. By oneself one suffers. By oneself evil is left undone. By oneself one is purified. Purity and impurity belong to oneself. No one can purify another." (The Phoenix Lectures by L. Ron Hubbard)

Dialectics, Communist Instrument for World Conquest

Eric D. Butler

"After very extensive reading and search on the subject of Intelligence and Espionage to search out materials which give a broad view of such activities and the purpose and technology behind them, I found the following books most useful. They give the tale of political subversion and a prediction of the end product. They are vital to understanding of the craft and a prediction of where the culture is going. An understanding of this subject is vital to modern COMMERCIAL, ECONOMIC and POLITICAL prediction."

"The philosophy of thought used by Communism" ("Intelligence Book List" Flag Order 2191, 15 November 1969)

Dictionary of Contemporary American Usage Bergen and Cornelia Evans

"The following Definition of Grammar was taken from the <u>Dictionary of Contemporary American Usage</u> by Bergen and Cornelia Evans, published by Random House, New York in 1957. (It is not a complete dictionary and would require

another larger dictionary for full word clearing. But it gives American usages of words and phrases, which could be important as Dianetics and Scientology are written in American English." (HCOB 18 August 1972 GRAMMAR DEFINITION)

A Doctor Looks at Dianetics

Joseph Winter

"People were being told that auditing was <u>not</u> a scientific-type activity - auditing was <u>not</u> a scientific-type activity. Being told it was an art, that it could not be learned, that it was a sort of knack you had. And they were being told this by Mr. Joe Winter - Doctor; the late. And his overt was that he and the publisher had arranged it - because I was "too hard to do business with" - they had arranged it to do a more agreeable book by Joe Winter on the subject of Dianetics which would get the medical doctors interested in the subject. That was his overt. He did - he wrote such a book. It was, I think, <u>A Doctor Looks At Dianetics</u>." ("The Antisocial Personality" 6608C25 PTS/SP Lectures)

Don Quixote

Miguel de Cervantes

"In fact, I doubt any university professor ever laid down <u>Don Quixote</u> incomplete. They probably read some kind of a version of it or something in high school or somewhere, but I don't think anybody reads that book all the way through." ("Force as Homo Sapiens and as Thetans - Responsibility" 5211C07 Secrets of the Mest Universe Tapes)

The Doors of Perception

Aldous Huxley

"Good books." (HCO Operational Bulletin No. 17, 14 February 1956)

Dhyana

Ancient Indian

"We come then to the main period of the main period of the <u>Dhyana</u>. The <u>Dhyana</u> has, as a background, almost as legendary a distance as the <u>Veda</u>, appearing in India in its mythological period, legendary in its basics. Dharma was the name of a legendary Hind sage whose many progenies were the personification of virture and religious rites, and we have the word Dharma almost interchangeable with the word <u>Dhyana</u>." (<u>The Phoenix Lectures</u> Chapter 2 "Scientology, Its General Background - Part II")

Effective Public Relations

Scott M. Cutlip & Allen H. Center

"Customs, immigration, dockmasters, police, officials, town officials, inhabitants, country officials, country inhabitants, and the lines and activities of all these as they effect the ship or org are the subject of "PRO area control." The tech of how this is done is found in the book Effective Public Relations, the PR Series PLs, Flag Orders and Flag Ship Orders. It is a technology." (HCO PL 16 December 1971 PRO AREA CONTROL)

"The subject of PR is a big one, rather simple, but it IS a subject. It does have its own textbook and rules in this modern society. An LRH Comm could do nothing better than to get a textbook on it, read it and see what it is all about. Effective Public Relations by Cutlip and Center, Prentice-Hall Publishers (Englewood Cliffs, NJ, USA) is a good text, used in a couple universities." (HCO PL 15 September 1983 LRH COMM AND PRO)

"There is a very good textbook on PR entitled <u>Effective Public Relations</u> by Scott M. Cutlip and Allen H. Center, published by Prentice-Hall, Inc., Englewood Cliffs, New Jersey. A special annotated edition of this book with margin notes by LRH printed in red ink is available from Bridge Publications (US) and New Era Publications (non-US). <u>Effective Public Relations</u> is an excellent textbook

containing standard PR procedures and must be studied before a PR can consider himself hatted and fully on post. The PR Series HCO PLs should be read <u>before</u> reading this text as the authors don't tell you what the subject is for." (HCO PL 18 September 1988 PR TEXTS)

Elementary Practical Physics

Newton Black and Harvey Davis

"Thank you for sending me the two books "Physics Made Simple". The books I really want are two copies of "Elementary Practical Physics". The authors are Newton Henry Black and Harvey Nathaniel Davis. It was published in 1939 by the MacMillan Company in New York." ("Physics Books" Comm from LRH dated 20 August 1979 to PURL IC)

The Fall of the House of Usher

Edgar Allan Poe

Ron quotes the first line of it ("The One Word" in Ron The Philosopher Mag, page 21)

The Fatal Years

Colonel B. V. Nikitine

"After very extensive reading and search on the subject of Intelligence and Espionage to search out materials which give a broad view of such activities and the purpose and technology behind them, I found the following books most useful. They give the tale of political subversion and a prediction of the end product. They are vital to understanding of the craft and a prediction of where the culture is going. An understanding of this subject is vital to modern COMMERCIAL, ECONOMIC and POLITICAL prediction."

"Giving the technology used by the Bolsheviks in taking over Russia." ("Intelligence Book List" Flag Order 2191, 15 November 1969)

First Principles

Herbert Spencer

Ron quotes from this work. ("Tomorrow's Miracles" Ron the Philospher Mag, page 29)

The Four Seasons of Manuela

Victor W. von Hagen

"The book referenced is a fantastically able book, by the way." (HCO PL 12 FEB 1967 THE RESPONSIBILITY OF LEADERS AKHS 13

The Genius and the Goddess

Aldous Huxley

"Good books." (HCO Operational Bulletin No. 17, 14 February 1956)

The Golden Bough

Sir James George Frazer

"Now, I'm not talking about sections of <u>The Golden Bough</u>, I'm talking about the overall work called <u>The Golden Bough</u> would have oriented much better if it hadn't been so limited in scope. And the limitation of its scope is simply the King of the Wood at Nemi, that's actually its total scope." ("Self-Determinism and Creation of Universes" 5211C16 Secrets of the Mest Universe Tapes)

Gray's Anatomy

"The third part of man is the physical body. This can best be studied in such

books as <u>Gray's Anatomy</u> and other anatomical texts." (<u>The Fundamentals of Thought</u>, Chapter 7, page 72)

The Great Religions by which Men Live o F. Ross and T. Hill

Grimm's Fairy Tales

Jacob & Wilhelm Grimm

"Do you know that <u>Grimm's Fairy Tales</u> are actually legends of the water and tree spirits and river spirits and lake spirits of the German people? That's <u>Grimm's Fairy Tales</u>. They've just been Hobson-Jobsoned around until they are told to little children or something like that. Actually they're legends of spirits." ("Simple Processes" 5403C31 Universes Tapes)

Hidden Persuaders

Vance Packard

"I recommend to every Scientologist, and particularly people who are engaged in promotion activities, something - in organizations, to read a book called <u>Hidden Persuaders</u>. Now that is a very interesting book." ("Study: Evaluation of Information" 6408C11 The Study Tapes)

The Hidden Story of Scientology

Omar V. Garrison

"The source of attacks on Scientology are now known and exposed in Omar Garrison's book - THE HIDDEN STORY OF SCIENTOLOGY. Since those persons responsible are either criminals or charlatans, most of them have further misdeeds for which the 'law' has seen fit to handle them. So they are no threat to me or to Scientology." ("A Conversation with L. Ron Hubbard" <u>Freedom</u>, The Independent Journal Published by the Church of Scientology, U.S. No. XXII May-June 1975)

History of the United States

Woodrow Wilson

"I was taking American history and I simply got hold of every textbook on the subject of American history I could find and read them all, including Woodrow Wilson's five-volume <u>History of the United States</u>. That's one of those things that you put on a bookshelf to hold it down in case of an earthquake." ("Studying: Data Assimilation" 6407C09 The Study Tapes)

A History of My Times

Xenophon

"It was, according to Xenophon, in <u>A History of My, Times</u>, the policy of Persia to prevent any Greek city from rising stronger than the rest. The Persian prince, Cyrus, exercised that policy by using Persian gold to bring agitation between Athens and Sparta and keep them at war." ("Philosophy: The Study of Cause" Ron The Philosopher Maq, page 60)

How to Win Friends and Influence People Dale Carnegie

"Carnegie, author of <u>How to Win Friends and Influence People</u> addressed the graduates and students of the Dale Carnegie Courses from all section of the state." ("The Theory Behind Theta and Mest" Research and Discovery Series Vol. #6, page 61)

"How to Win Friends and Influence People teaches you everything but how to be sincere and be human. It gives, actually, a code of conduct toward other human beings which is highly workable, but it does it all on the first dynamic and it completely ignores all the other dynamics. It says the reason why you are nice

to people is so you can get things for yourself. That is pretty one-sided. But actually <u>How to Win Friends and Influence People</u> is a good manual for a salesman who doesn't know Dianetics." ("The Theory Behind Theta and Mest" Research and Discovery Series Vol. #6, page 77-78)

Hypnotism Comes of Aqe

"A good book on the subject is <u>Hypnotism Comes of Age</u>, but there is an old-timer published about 1900 called <u>Twenty-five Lessons in Hypnotism</u> and you can get it in some secondhand bookstores for 35 cents." ("Address of Auditor to Preclear" Research and Discovery Series Vol. #2, page 12)

Index Expurgatorius

RCC

"Ostensibly he was interested in the Roman Empire, and because it is a scholarly study of the Roman Empire it can still be bought in its entirety. Otherwise it long ago would have been put on the <u>Index Expergatorius</u>." ("Elements of Auditing" 5404C21)

Jonathan Livingston Seagull

Richard Bach

"This book, by Richard Back, is now the No. 1 best seller of the US, according to Mary Maren Flag trained Class XII, who just sent me a copy. She says, "There's hope for this crazy country!" (OODs Vol V, No. 214, 4 August 1972)

The Language of Salesmanship

"Dig up the org copies (every org had copies in 72) of <u>Biq Leaque Sales</u> and <u>The Lanquage of Salesmanship</u> and a standard (not dinky) dictionary, and have them meter checked or word cleared on the words they may have missed. They get credit for it on the Professional Registration Course. There are no drills or complications at this stage. Just read it." ("Registration Program No. 2" LRH ED 236 INT 5 July 1974)

Larousse Encyclopaedia of Mythology

"In the <u>Larousse Encyclopaedia of Mythology</u>, the standard work, we find in column 1, page 11, under 'Divinities attached to the Enead of Heliopolis and the Family of Osiris' the following paragraph: 'Nun (or Nu) is chaos, the primordial ocean in which before the creation lay the germs of all things and all beings.' (A New Slant On Life, Chapter 26, page 201)

Let's Cook It Right

Adelle Davis

As a guideline, four of the more informative books on the subject of nutritional vitamins and minerals are the following by Adelle Davis: Let's Get Well, Let's Eat Right to Keep Fit, Let's Cook It Right, and Let's Have Healthy Children."

(Clear Mind; Clear Body, page 129)

Let's Eat Right to Keep Fit

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(<u>Clear Mind</u>; <u>Clear Body</u>, page 129)

Let's Get Well

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(Clear Mind; Clear Body, page 129)

Let's Have Healthy Children

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(Clear Mind; Clear Body, page 129)

Little Orphan Annie

Eugene Field

"The poem <u>Little Orphan Annie</u> I have found responsible for more upset in children than any other single piece of work." ("Child Dianetics - Part I Research and Discovery Series Vol #4, page 255)

The Man Without a Country

Edward Everett Hale

"Did you ever read the story of <u>The Man Without a Country</u>? All about Phillip Nolan? Well, the author of that, one time, wrote a petition for the Customs House - if I remember rightly - on raising pay or doing something of the sort." ("How to Handle Audiences" 5611C01 How To Present Scientology To The World Tapes)

Manufacture of Madness

Thomas Szasz

"Psychiatry, as exposed in the brilliant book Manufacture of Madness by Dr. Szasz, uses the "justice" procedures developed in the days of witch burning, unknown accusers, opinions only, punished before being tried, etc. Psychiatric influence on contemporary court thinking may well be a major reason for the present disturbed condition of society." (HCO PL 24 February 1972 INJUSTICE)

Martin Chuzzlewit

Charles Dickens

"There was a character in one of Dicken's stories, <u>Martin Chuzzlewit</u>, who had a most wonderful theory of how to raise children: You gave them everything they didn't want and wouldn't let them have anything they did want." ("Motion and Effort - Part 1" Research and Discovery Series Vol.#7, page 142)

Martin Eden

Jack London

"In addition a copy of Jack London's <u>Martin Eden</u> had wandered into the workshop and I had used it as an excuse to forego the arduous task of constructing airy fancies for magazine readers." ("The One Word" in Ron The Philosopher Mag, page 22)

Masters of Deceit

J. Edgar Hoover

"J. Edgar Hoover's book, "Masters of Deceit", is one of the most deceitful books you ever wanted to read because it really doesn't tell the story of communism." (ESTO TAPE #6, 7203C03)

Alister Crowley

The Master Therion

(Later reprint, <u>Maqik in Theory and Practice</u> by the Master Therion - Aleister Crowley)

"Now he could simply say I have action. A magician .. the magic cults of the 8th, 9th, 10th, 11th, 12th centuries in the Middle East were fascinating. The only modern work that has anything to do with them is a trifle wild in spots, but it's fascinating work in itself, and that's work written by Allister Crowley, the late Allister Crowley, my very good friend. And he did himself a splendid piece of aesthetics built around those magic cults. It's very interesting reading to get ahold of a copy of a book, quite rare, but it can be obtained, The Master Therion, T-h-e-r-i-o-n, The Master Therion by Alister Crowley. He signs himself The Beast, the mark of the beast six sixty-six. Very, very something or other, but anyway the... Crowley exhumed a lot of the data from these old magic cults." ("Conditions of Space/Time/Energy" PDC Tape #18, 5212C05)

Matters Judicial

T. H. Perera

"One of the early codes of regulations and right conduct is contained in the following article (about 2500 years ago in India). More importantly, the regulations quoted here are the direct forerunner of our own Ethics system. This is of interest in event of any challenge of the validity and religious nature of our Ethics system. This well written summary is taken from the 1965 Buddhist Annual." (HCO PL 29 December 1966 HISTORICAL PRECEDENCE OF ETHICS)

McGuffey's Readers

"Well, I was quite interested, in old <u>McGuffey's Readers</u> at one time, to find out how adept at arithmetic somebody was expected to be in 1988. The problems they were expected to solve in arithmetic were the problems of algebra. And they were expected to solve these with arithmetic." ("Study and Education" 6408C13 The Study Tapes)

A Message To Garcia

Elbert Hubbard

"A few years ago my uncle, Elbert Hubbard, dashed out the article "A Message To Garcia." ("The Purpose of Human Evaluation" Research And Discovery Series #7, page 3)

The Mystical and Spiritual Principles of the Magi

"...so professionally I wrote - an effort to support these researches because I kept on researching. My wife would tear her hair out by the handful since she would get bills for \$150 for a discourse on THE MYSTICAL AND SPIRITUAL PRINCIPLES OF THE MAGI, rare. And she would say, "god sakes!" Well I'd say, "I wrote a novelette last week and that brought in \$140, slightly." ("The Value of the Chart of Human Evaluation and Its Application" 5108C13A)

Nature of Things

Lucretius

(Dianetics, The Modern Science of Mental Health, page 25)

Navigation And Nautical Astronomy

78. J

Benjamin Dutton

"I am reminded of a textbook on navigation called "Dutton." "Dutton" is the bible of all naval officers at the naval academy." ("The Cellular Postulate" Research and Discovery Series #7, page 281)

"...the first time I ever picked up a copy of the naval textbook on navigation, <u>Dutton</u>, I read the first four sentences, I read them again, they still didn't make sense, I read them again; I put the book down, and that's as far as I've ever gotten with <u>Dutton</u>." ("Study and Education" 6608C18 The Study Tapes)

<u> 1984</u>

George Orwell

"The next thing you know, a person finds that the word means something else entirely different. I'll give you in lump example of this: Orwell's 1984 - wonderful changes of semantics, the change of meanings of words, which went through 1984. "Freedom is slavery," you know?" ("A Review of Study" 6409C22 The Study Tapes)

Oliver Wiswell

Kenneth Roberts

"For instance, there is a book by the name of <u>Oliver Wiswell</u> by Kenneth Roberts, which did a most signal piece of good in the <u>United States</u>. It ran an engram. ("Group Dianetics" Research and Discovery Series Vol #4, page 294)

Oliver Twist

Charles Dickens

"But then we ran it a little further and found that my dear mother, in trying to amuse me, read me <u>Oliver Twist</u> from cover to cover during that period." ("First Lecture Of Saturday Course" Research and Discovery Series #1, page 61)

Poor Richard's Almanac

Benjamin Franklin

"Ben Franklin was writing <u>Poor Richard's Almanac</u>, and one day he came up with this thing and started to beat the drum; he said, "Honesty is the best policy." ("The Dynamics of Existence" Research and Discovery Series #7, page 23)

The Positioning Era

Al Ries and Jack Trout

"There is an excellent booklet called: "The Positioning Era" put out by Ries Cappiello Colwell, Inc., 1212 Avenue of the Americas, New York, N.Y. 10036, which has been reprinted and issued as HCO PL 13 September 1988, Marketing Series 24, THE POSITIONING ERA. It is an excellent booklet. It does not, however, give the philosophical background which, probably, is not generally known. Probably it was never discovered. I had to work it out myself." (HCO PL 30 January 1979 POSITIONING, PHILOSOPHIC THEORY)

"The following is the text of an excellent booklet written by Jack Trout and Al Ries, published by Ries Cappiello Colwell in the 1970s. This booklet, titled The Positioning Era, is a key reference on the technology of positioning and is a vital tool for Marketing personnel and PRs." (HCO PL 13 September 1988 THE POSITIONING ERA Marketing Series 24)

Positioning in PR

Al Ries and Howard Geltzer

"The following is the text of a booklet called <u>Positioning in PR</u>, written by Al Ries and Howard Geltzer, first published by Ries & Geltzer PR in the 1970s. It covers the application of positioning tech to public relations work and includes very useful data for all PRs." (HCO PL 12 September 1988 POSITIONING IN PR PR Series 29)

The Poster in History

Max Gallo

"A poster and its role is covered in a book called, <u>The Poster in History</u>, by Max Gallo, published by American Heritage Publishing Company, Inc., New Your. As covered on pages 9 and 10 of that book, when doing posters, one must reach some subliminal urge in the viewer." (HCO PL 28 January 1991 MARKETING POSTERS Marketing Series 31)

The Primer of Navigation

Mixter

"Now, the <u>Primer of Navigation</u> by Mixter was the elementary textbook which kept the officers who stayed off the rocks, <u>off</u> the rocks in World War II. He published it in 1940; it became the bible of the young officers of World War II." ("Study and Education" 6608C18 The Study Tapes)

The Prince

Niccolo Machiavelli

"Now it so happens that a culture which has within it many examples of punishment-drive masked management will begin to develop a spurious technology of management based upon mimicry of these masked punishment-drive managements. The technology is most ably put forward in Machiavelli's <u>Prince</u> for that period." ("An Essay on Management" Research and Discovery Series Vol. #5, page 300)

Principles of Intensive Psychotherapy Frieda Fromm-Reichmann

"It's a handbook of INTENSIVE PSYCOTHERAPY by Frieda Fromm Reichman. You're actually living in a different atmosphere entirely than psychotherapy had. It's a different climate in Dianetics, and you really ought to look it over and find out what kind of climate psychotherapy had, as an archeological fact. OK?" ("Tone Scale - Part I - How to Talk About the Tone Scale to the Non-Dianeticist" 5108C15A HEV-6)

"I would never say anything about psychiatry without authoritive references. There is a book by Dr. Frieda Fromm-Reichmann, Principles of Intensive Psychotherapy. You ought to read that book someday; it beats a comic book." ("Chart of Human Evaluation - Part I" Research and Discovery Series Vol. #6, page 166)

Psychoanalysis: Evolution and Development Clara Thompson

"Good books." (HCO Operational Bulletin No. 17, 14 February 1956)

Red Pattern of World Conquest

Eric D. Butler

"After very extensive reading and search on the subject of Intelligence and Espionage to search out materials which give a broad view of such activities and the purpose and technology behind them, I found the following books most useful. They give the tale of political subversion and a prediction of the end product. They are vital to understanding of the craft and a prediction of where the culture is going. An understanding of this subject is vital to modern COMMERCIAL, ECONOMIC and POLITICAL prediction."

"Giving Documentation of Communist Ambitions and the Sell out of the US in WW II." ("Intelligence Book List, Flag Order 2191, 15 November 1969)

The Religious Factor, A Sociologist's Inquiry

Gerhard Lenski

"Gerhard Lenski on page 331 of his <u>The Religious Factor</u>, <u>A Sociologist's Inquiry</u>, defines religion as "a system of beliefs about the nature of forces(s) ultimately shaping man's destiny, and the practices associated therewith, shared by members of a group." ("Religious Influence in Society" <u>FREEDOM</u> July 1979, Issue 31)

Republic Plato

"Plato's "Republic", the only effect I ever heard of, of Plato's "Republic", which is what communism is based on, was the destruction of the affluent state of Syracuse." (ESTO TAPE #6, 7203C03)

Science and Sanity

Alfred Korzybski

"Of course a case like this would probably assert to you violently, it he wasn't prepared otherwise, that he was a body, had always been a body, would always be a body, had never been anything else but a body, and that you live but once. And he would also tell you that during his study of Korzybski's Science and Sanity he agreed with him entirely that two things could not occupy the same space." (The Phoenix Lectures Chapter 18 "Opening Procedure of 8-C")

Science and Survival

Barry Commoner

"For example, we find physical scientist protests are based on life violations or the misuse or abuse of life by incautious physical applications. (Science and Survival, by Barry Commoner)" ("A Paper on the Difficulties of Researching in the Humanities," Ron the Philosopher Mag, page 47)

A Scientific Study of Religion

J. Milton Yunger

("Religious Influence in Society" FREEDOM July 1979, Issue 31)

Shakespeare and Spiritual Life

John Masefield

"I want to call your attention to a very wonderful essay on the subject written by John Masefield, commenting upon <u>Hamlet</u>. You would hardly think John Masefield, a sailor, would be very sentient in the field of commentary on Shakespearian plays and tragedies. However, he is probably the only good one I haver ever read. Christopher Morley is not bad, but he's nothing compared to this boy Masefield. This Masefield is absolutely fantastic when he gets into the field of Shakespeare. He knows Shakespeare inside out - probably because he never studied it." ("Application of Axioms to Auditing" 5411C09 8th ACC)

The Spy and His Masters "A Short Course on the Secret War"

Christopher Felix

"After very extensive reading and search on the subject of Intelligence and Espionage to search out materials which give a broad view of such activities and the purpose and technology behind them, I found the following books most useful. They give the tale of political subversion and a prediction of the end product. They are vital to understanding of the craft and a prediction of where the culture is going. An understanding of this subject is vital to modern COMMERCIAL, ECONOMIC and POLITICAL prediction."

"CIA technology, giving the terminology now in use, the rationale and conduct of Covert Operations." ("Intelligence Book List" Flag Order 2191, 15 November 1969)

Standard First Aid Personal Safety Booklet

"The <u>Standard First Aid Personal Safety Booklet</u> put out by the American Red Cross covers the symptoms of heat exhaustion and/or heat stroke and the immediate aid to be given for such." (<u>Clear Mind; Clear Body</u>, page 50)

The Story of Philosophy

Will Durant

"The Philosophic Method, Appendix I, <u>DMSMH</u>" reprinted from <u>The Story of</u> Philosophy by Will Durant with special permission from the author"

"For instance, Will Durant, in writing <u>The Story of Philosophy</u> and attempting to clarify philosophy, and so on, if he's still alive, actually spent the entire latter part of his life in seclusion in California, in shame and horror because so much hell was raised with him for writing that textbook to make philosophy simple and comprehensible to others." ("Study and Education" 6608C18 The Study Tapes)

Tao Teh King

Lao Tzu

"...we are certainly talking about religious philosophy when we mention the Tao-Teh-King. It was written by Lao-Tzu in approximately 529 BC., something around that period. He wrote it just before he disappeared forever. And his birth and death dates are traditionalized as 604 B.C., born to 531 B.C. died. This is the next important milestone in the roadway of knowledge itself. Now what was the Tao: it meant "the way to solving the mystery which underlies all mysteries." It wasn't simply "the way", as western world generally thinks of it. I would suppose this would only be the case if they were unfamiliar with the book itself. It is a book and it was written by a man named Lao-Tzu when he was ordered to do so by a gatekeeper." (The Phoenix Lectures)

The Textbook of Medicine

Beeson and McDermott

"A study and listing of all deficiency diseases and malnutrition cases as contained in <u>The Textbook of Medicine</u>, Beeson and McDermott, and in other papers and texts would give a list of items vital to the activity, maintenance and repair of the body." (<u>Clear Mind; Clear Body</u>, page 68)

Theory of the Leisure Class

Thorstein Veblen

"Thorstein Veblen was mad-dogging around about this at the turn of the century in a book called <u>Theory of the Leisure Class</u>, which is one of the doggonedest books you ever cared to read in your life. You've got to have a leisure class to consume the goods of the worker, otherwise the society caves in. That is the theory. Oh yeah? Since when did workers not like to ride around in gold-plated Cadillacs, huh? All right." ("Money" 5611C06 How To Present Scientology To The World Tapes)

The Thing of No Color

Ambrose Bierce

"Ambrose Bierce wrote a thing one time called <u>The Thing of No Color</u>. It was a monster which wasn't any color but which was awfully deadly, and it went around eating everybody up. But nobody could see it because it wasn't any color." ("The Scale of Havingness 5611C29 How To Present Scientology To The World Tapes)

Tolerance

Willem Hendrick Van Loon

("Cause and Effect" Ability Congress Tape, 4th Lecture)

The Tolpuddle Martyrs

"The Tolpuddle Martyrs" is also an interesting book." (ESTO TAPE #6, 7203C03)

Total Espionage

Curt Reiss

"After very extensive reading and search on the subject of Intelligence and Espionage to search out materials which give a broad view of such activities and the purpose and technology behind them, I found the following books most useful. They give the tale of political subversion and a prediction of the end product. They are vital to understanding of the craft and a prediction of where the culture is going. An understanding of this subject is vital to modern COMMERCIAL, ECONOMIC and POLITICAL prediction."

"The complete and exhaustive description of the German purposes and organization just prior to US entrance into WW II. This service is still operating in cooperation with CIA." ("Intelligence Book List" Flag Order 2191, 15 November 1969)

Towards Greater Freedom and Happiness

Alfred A. Barrios, PHD.

"I used to tell the Aides that all I expected them to be was a genius. There's a possibility that the word is not well defined and so therefore I am issuing this COLRHED to clarify the definition. The following article has been quoted with the permission of the National ENQUIRER. As they quote me, it is perfectly permissible for me to quote them. Actually, this definition applies to anyone in an executive capacity. '24 QUALITIES THAT GENIUSES HAVE IN COMMON'." (The reprint of these qualities follow in the COLRHED. The NATIONAL ENQUIRER states teh source of these compiled characteristics to be Alfred Barrio's book) (EXECUTIVE DIRECTIVE CENTRAL OFFICE OF LRH ED 821 21 July 1980)

Trails Plowed Under

Charles Russell

"...as an expression about life. The best expression of it is probably monitored in the book, TRAILS PLOWED UNDER by Charles Russell. I knew the gentleman when I was a young fellow. He was a tremendous painter.... And he wrote this book, TRAILS PLOWED UNDER an honest and expression of life. You could hardly believe that anyone could have this attitude about existence, an incredible attitude. It just doesn't take anything seriously you know, death, disease and getting shot and crawling 12 miles with a hole in your back and that sort of thing it's a joke. A fellow could get half killed on these jokes. Never occurred to anybody that it was serious." ("Havingness" 5312C29)

Twelve Against The Gods

William Bolitho

"There is never a great adventurer who did not end his career upon having discovered the sacred treasure of Peru. Bolitho, good old Bolitho, with his Twelve Against the Gods - it's a wonderful thing to read - gorgeous! And the introduction of Twelve Against the Gods is one of the best pieces of work I know of, even related to a lot of things, and particularly to this subject." ("Cycles of Action" 5212C05, PDC-16)

"Now, when I say "great criminals of history," I'm talking about people like Alexander the Great. This man was no less a criminal simply because he was Alexander the Great. The Twelve Against the Gods, by Bolitho is an index and discussion of this personality. But it's above enthusiasm. These people were

tremendously effective. They were way above tone of the human race. But what they did was very markedly harmful. But they didn't seem to have any conscience about it at all." ("R2-61: Good and Evil; R2-62: Overt-Act-Motivator Sequence, 5410C21, 8th ACC)

"I would hate to choose a favorite work of fiction of anyone - including myself. You didn't ask about non-fiction so I'll offer that I've always enjoyed Bolitho's <u>Twelve Against the Gods</u>. His introduction is especially good." (Rocky Mountain News, 20 February 1983)

Twenty-Five Lessons In Hypnotism

M. Young

"There is a little book by a man by the name of Young written about 1899, which contains in it about as much hypnosis as one ever wants. It is called <u>Twenty-Five Lessons in Hypnotism</u> by O.N. Ottenheimer and Company, Baltimore, Maryland. Practically everything in that book works, and clairvoyance, mesmerism and so forth are delineated." ("Institutional Dianetics" Research and Discovery Series #1, page 307

The Veda Hymns (or Vedic Hymns)

8212 BC

"It does happen, however, that there is a set of hymns which as I recall were introduced into the societies of earth in about 8212 B.C. (The favorite western figure puts it <a href="https://www.after

The Will and the Idea

Arthur Schopenhauer

"And so we get people like Schopenhauer and The Will and the Idea and so forth, closely associating sex and death." ("Viewpoint Straightwire" 5405C03)

Your Key to a Healthy Heart: The Suppressed Record of Vitamin E

Herbert Bailey

"An excellent popular book on Vitamin E in its various uses is available from booksellers. It is Your Key to a Healthy Heart: The Suppressed Record of Vitamin E by Herbert Bailey, published by the Shilton Company, Philadelphia." (HCOB 27 December 1965 VITAMINS)

REFERENCE BOOKS AND DICTIONARIES

The Concise Oxford Dictionary

"This is a very concise English dictionary but is not a simple or beginner's dictionary. It is a small, one-volume dictionary. It uses a lot of

abbreviations which may take some getting used to, but once the abbreviations are mastered students find this dictionary as easy to use as any other similarly advanced dictionary. It is less complicated in its definitions than the usual college dicitionary and has the added benefit that the definitions given are well stated - in other words, it does not give the same definition reworded into several different definitions, the way most dictionaries do. This dictionary is printed in the Great Britain and the United States by the Oxford University Press." (HCOB 13 February 1981R DICTIONARIES WCS 67R)

Encyclopedia

"There is a technology of criticism of art, expressed beautifully in the Encyclopedia published by Focal Press." (HCO PL 24 September 1964 INSTRUCTION AND EXAMINATION: RAISING THE STANDARD OF)

Encyclopedia Britannica

"The <u>Encyclopedia Britannica</u>, in its earliest editions, is a rather simple encyclopedia - very interesting. I don't like editions later than the eleventh, because you find all sorts of things, in editions up to then, that are rather simply written." ("Study and Education" 6608C11 The Study Tapes)

The Oxford American Dictionary

This is a very good American dictionary, simpler than the college dictionaries yet more advanced than the beginning dictionary listed above. It does not list derivations of the words. It is quite an excellent dictionary and very popular with students who want to use an intermediate dictionary. It is published in paperback by Avon Books and in hardback by Oxford University Press." (HCOB 13 February 1981R DICTIONARIES Word Clearing Series 67R)

The Oxford Dictionary of English Entymology

"An excellent dictionary of derivations is <u>The Oxford Dictionary of English Entymology</u>, also printed by the Oxford University Presss. (HCOB 13 February 1981R DICTIONARIES WCS 67r)

The Oxford English Dictionary

"This is by far the largest English dictionary and is actually the principal dictionary of the English language. It consists of twelve volumes and several supplementary volumes. (There is a Compact Edition of the Oxford English Dictionary in which the exact text of The Oxford English Dictionary is duplicated in very small print which is read through a magnifying glass. Reduced in this manner, the whole thing fits into two volumes. For many students this dictionary may be too comprehensive to use on a regular basis. (For some students huge dictionaries can be confusing as the words they use in their definitions are often too big or too rare and make one chase through twenty new words to get the meaning of the original.) Although many students will not use tthis as their only dictionary, it is a must for every course room and will be found useful in clearing certain words, verifying data from other dictionaries, etc. It is a valuable reference dictionary and is sometimes the only dictionary that correctly defines a particular word. These Oxfords are also printed by the Oxford University Press. If your local bookstore does not stock them, they will be able to order them for you." (HCOB 13 February 1981R DICTIONARIES WCS 67R)

The Random House College Dictionary

"This is a coller dictionary and somewhat of a higher gradient than the dictionaries listed above. This is a one-volume American dictionary published in the US by Random House, Inc., and in Canada by Random House of Canada, Limited. This Random House dictionary contains a large number of slang definitions and idioms and also gives good derivations." (HCOB 13 February 1981R DICTIONARIES WCS 67R)

The Shorter Oxford English Dictionary

"This is a two-volume English dictionary and is a shorter version of <u>The Oxford English Dictionary</u>. It is quite up-to-date and is an ideal dictionary for fairly literate students. Even if not used regularly, it makes a very good reference dictionary. The definitions given the the Oxford dictionaries are usually more accurate and give a better idea of the meaning of the word than any other dictionary. This Oxford dictionary is also printed by the Oxford University Press." (HCOB 13 February 1981R DICTIONARIES WCS 67R)

Webster's New World Dictionary for Young Readers

"This is a very simple American dictionary. It is available in most bookstores and is published by New World Dictionaries/Simon & Shuster. It is a hardbound volume and does not contain derivations. When using this dictionary, a student must be sure to clear the derivations in a larger dictionary. The definitions in this dictionary are quite good." (HCOB 13 February 1981R DICTIONARIES Word Clearing Series 67R)

Webster's New World Dictionary of the American Language, College Edition

"This is an American college dictionary published by New World Dictionaries/Simon & Schuster. It is a one-volume dictionary and gives most of the slang definitions and idioms. It also has good derivations." (HCOB 13 February 1981R DICTIONARIES WCS 67R)

Webster's New World Dictionary of the American Lanquage, Student Edition

"This is an intermediate-level American dictionary which includes derivations. It is published by New World Dictionaries/Simon & Schuster and is available in most bookstores." (HCOB 13 February 1981R DICTIONARIES WCS 67R)

BOOKS RECOMMENDED VERBALLY BY LRH

Codes and Ciphers Alexander D'Agapeyeff

Conflict in the Shadows Eliot Cross

<u>Creative Illustration</u> Andrew Loomis

English Grammar and Composition Grade 10

Landscape Architecture John Ormsbee Simonds

Men Behind Hitler

Nazi Spies in America

Leon G. Turrov

New York Institute of Photography Book

None Dare Call It Conspiracy

Gary Allen

The Techniques of Lighting for TV and Motion Pictures

Gerald Millerson

Without Cloak or Dagger

Miles Copeland